




Dear UK Dart 18 sailor


The last of the UKIDA Dart18 TT events has just taken place and whilst many will continue to “winter sail” others will be planning a winter service on their boat and making sure it is well protected from the elements for the next few months.


It is during this time that the Windsport Teams’ focus moves from Dart Class event support , online technical advice, boat sales and replacement part service to a review of 2011 and planning for 2012.

### **The 2011 season has been hectic for our Windsport team**

 Target turn-around times of Dart replacement part orders managed 97.6% , always room for improvement but our focus was to get Dart sailors back on the water with quality class legal replacement parts.

 The Windsport event trailer supported a list of UKIDA TT events selected by the class plus a few extra! This style and quality of event support is totally unique to the Dart class a combination of Windsport sponsorship and sailors support to Windsport. When you attend one of these Windsport class events you can be assured our technical team will make every effort to get you back on the water whatever you might break! .

 New boat sales in the UK have been disappointing in 2011. In Europe new boat sales have been positive with sales to existing and new Dart sailors. Whilst we would all enjoy lower cost products you can be assured Windsport work very hard to deliver the best product at a realistic price. When you compare the price of a new Dart18 against an equivalent dinghy product the Dart is a fantastic investment and delivers a unbelievable complete life cycle.


 The screw adjustable connecting bar end, introduced as a class item earlier in the year, has been a “must have” Dart accessory. It comes as standard with all new boats and replacement connecting bars, but is also available as a individual item for retro fitting to older connecting bars, see item 20028


### **Windsport Boat Servicing and repairs**


The Windsport workshop team have also been busy this year with hull repairs, rudder servicing and other technical repairs. Loan hulls have been supplied to sailors while their own hull is under repaired, turn-around times whilst tight have been met keeping everyone happy. During the winter the Windsport workshop carries out a host of repair and servicing work, so if you are interested give us a call. You can ship your rudder units down for a full service, arrange hull services or get a quality repair on that ding you had earlier this season.


### **Protective Dart Covers and accessories**

A full range of Dart covers are provided through our online web shop [www.catparts.windsport.co.uk](http://www.catparts.windsport.co.uk)

 **Full boat covers** with quality material, stitching, cut and features – very popular!  
See item 09018

 **The mast stock** options , full or boot, not only protects your mast on the road but also during the winter, keeps your halyards clean and reduces the chance of losing pins and rings.  
See items 09024 or 09011

 **Rudder cover sets** use the best materials available, featuring closed cell foam, carry handles and a foil edge protection. See item 09002

 **Skeg protectors** come in two sizes, Compact and Big Wheel. If you are going to spend time or money servicing your hull skegs , best protect them in the future when on the land.  
See items 09050 or 20029



**Christmas is coming so who knows - you might get what you want if you add it to your wish list!**

### **New Boat supply**

As many active Dart sailors already know we have been busy over the last few months establishing hull production back in Europe and to be more precise in the UK. This work is now almost complete so new Darts sold in 2012 will come with hulls supplied from our European manufacturing.

This step has required considerable investment from all parties involved but secures a regular supply of boats for the future. This work along with the unrelenting increased costs in manufacture and supply inevitably has an impact on the retail price for 2012.

Windsport is offering a "Special pre-season new boat price" for orders confirmed before end of the year. For more information contact the Windsport team.

We also have a limited number of **seconds quality hulled** boats at a considerable saving for someone!

### **Windsport Base Falmouth**

Windsport Falmouth enjoyed meeting many Dart sailors during the year, a large group visited during Falmouth Week to enjoy some catamaran racing and others took the opportunity to sharpen their **Dart skills** with the Windsport coaching team. Windsport is open all winter so a few days coaching using one of our **new boats** might just be the ticket in the run up to the 2012 season, alternatively we also have a selection of second-hand boats you can view and a host of Dart parts that will make your eyes boggle! If you are in the area, thinking about a short break, planning a SW holiday in 2012, think about sailing out of Falmouth Harbour, bring your own boat and make use of the Windsport boat park and facilities while you are down.

### **Dart Worlds 2012 : Italy (Tuscany) Boat Transport**

The Windsport big event support trailer will be travelling to Italy for the Dart Worlds next September. The location is great for the World Championships and doubles as a fantastic holiday venue.

Windsport are considering offering a boat delivery service to and from the venue, giving "time strapped" sailors the opportunity to fly in and out for the event, we could also operate a "taxi" service from the nearest train station. Sounds good ...?

The plan would be to collect and load boats at selected venues between Cornwall and Dover, arriving at least a day before the event and do a similar operation on the way back. If you are interested in this option, saving travel time, ferry costs, road fuel and wear /tear on your car please register your interest with Windsport before the end of the December 2011. If there is enough interest we will crunch the numbers and give you a final cost.

### **Lots to think about and lots to organise for the 2012 season!**

Look forward to seeing everyone at the 2012 RYA Dinghy Show if not before.

Brian Phipps and the Windsport team.



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### **Windsport International**

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